



Leadership and the Line

As leaders, you're either leading from Above the Line or Below the Line.

Neither state is right or wrong. It's about energy and capacity to respond. From Above the Line you generate more energy, personal power and a greater capacity to respond.

OPEN

Undefended, curious, taking responsibility

THE LINE

CLOSED

Defended, committed to being right, laying blame



Addressing Challenges: A Process Using the Line

When confronted with an issue that challenges you, follow these steps:

